

Making the Smart Choice



Markel Boat Insurance

We've just made your job of selling Marine insurance a lot easier!

With our new Markel Boat program, Markel American now offers expanded coverage options like no other company for all boats up to 26 feet. We've built this program with efficiency, ease of use and broad coverage options in mind.

Coverage Highlights Watercraft and Equipment Coverage

- Replacement Cost, Agreed Value and Actual Cash Value settlement options
- Coverage to Protect and Recover, in addition to Watercraft and Equipment limit
- Broad navigational territories for most boat types
- No lay up restrictions

Watercraft Liability

- Coverage for non-owned watercraft
- Watersport liability included for most boat types
- Wreck removal

Uninsured boater coverage included equal to the watercraft liability limit, up to \$500,000

Pollution coverage included at \$500,000

- Covered Speed: Up to 100 mph
- Optional Coverages Available
 - Fishing Equipment Coverage
 - Boat Lift Coverage

Can you find these coverage options with other companies? Maybe one or two, but no one else offers these options as generously as Markel American.

We don't stop there though. Our program offers a more dynamic rating structure, takes advantage of insurance scoring (where allowed) to offer more competitive rates and is available for a broader range of risks.

New MAGIC Processing System

Plus, it's all driven by MAGIC, Markel's new web-based processing system, that you will be able to access from your General Agent's website.

Gone are the days of deciding the correct program in which to place a risk! Referral submissions are now completed

with the click of a mouse! Most risks won't even require an application! Now servicing your customers will be faster and easier than ever before. Plus, we have built-in tools to help make it easier to communicate with your general agent and Markel.

MAGIC will even store Quote Sheets and Declaration Pages electronically – right in the system. This offers easy and efficient distribution and reference. The whole system was designed with the goal of making your life easier.

To get started, contact us.



Markel American's additional exclusive insurance coverages!

Coverage	Markel American	Competition
Vessel Age for Hull Coverage	No limit	15 year limit
Personal effects Coverage	\$1,000 Included (\$500 for PWC)	Optional / Extra Cost
Medical Payments	\$1,000 Included	Optional / Extra Cost
Emergency Towing	Included at \$500	Optional / Extra Cost
Boat Lift Coverage	Optional	Not Available
Diminishing Deductible	Included for most boats up to 65 mph-deductible decreases by 25% after each loss free year	Optional with agreed value only

